

# EOH RESULTS FACTSHEET

UNAUDITED RESULTS FOR THE SIX MONTHS ENDED  
31 JANUARY 2019



**EOH is Africa's largest technology service provider**, providing technology, knowledge, skills and organisational ability critical to Africa's development and growth. EOH provides high-value, end-to-end solutions to its clients in all industry verticals.

## SERVICES

The EOH business model embraces consulting, technology, and outsourcing. These services are applied to provide high value, end-to-end solutions for our clients.

## INDUSTRIES

With 134 points of presence in South Africa and Africa, EOH delivers services to customers across all major industries.



## DAWN OF A NEW ERA FOR EOH

*"We are committed to building a sustainable, agile and competitive business. This includes preserving the future of our business, the country and the jobs of the talented people at EOH"*

**Stephen van Coller, CEO**

*"We have the active support of our clients, partners and staff to build the EOH of the future."*

## KEY FINANCIAL INDICATORS \* restated



**NORMALISED REVENUE**  
**R8,194 MILLION (R8 192 MILLION)\***



**NORMALISED EBITDA**  
**R387 MILLION (R1 088 MILLION)\***



**AVAILABLE CASH**  
**R957 MILLION (R1 302 MILLION)**



**NET ASSET VALUE**  
**R4,574 MILLION**

## PATH FORWARD



Reorganisation    People    Governance    Capital structure

## SALIENT FACTS

- EOH remains an integral technology partner for major South African corporates as well as key metros and government departments
- Leadership team, bolstered with new appointments, have:
  - initiated a significant internal governance review and undertaken remedial action
  - conducted an extensive group-wide strategic and balance sheet review
- Meaningful progress made towards addressing legacy governance issues, future-proofing the business and aligning financial performance

## FAST FACTS

- JSE listed in 1998
- Over 11 000 employees
- A force for good
- B-BBEE Level 1 (52% black owned)
- Africa's largest technology service provider
- 134 locations in South Africa and 30 other points of presence

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*Technology makes it possible...  
People make it happen*