# EÓH

Our purpose is to SOLVE courageously, exponentially and together

Unaudited interim condensed consolidated financial statements for the six months ended 31 January **2022** 

# CONTENTS

| About EOH   | 1  |
|---|----|
| Commentary  | 2  |
| Interim condensed consolidated statement of profit or loss and other comprehensive income | 7  |
| Interim condensed consolidated statement of financial position                            | 8  |
| Interim condensed consolidated statement of changes in equity                             | 9  |
| Interim condensed consolidated statement of cash flows                                    | 10 |
| Segment results   | 11 |
| Notes to the interim condensed consolidated financial statements                          | 13 |
| Corporate information   | 40 |

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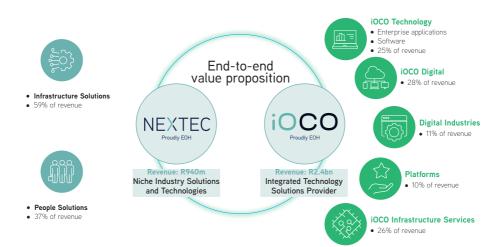
## **ABOUT EOH**

EOH is one of Africa's largest technology services providers, covering the entire information and communication technology ("ICT") value chain, including offerings in: IT-managed services, security, automation, cloud solutions, data and development capabilities, proprietary IT product resales, IT consulting and implementation services. The Group's geographic footprint extends across Africa, the UK, Europe and the Middle East.

The Group is a market leader in its core ICT business, which operates under the iOCO brand name and is an integral technology partner to a diversified client base of ~5 000 clients, including a number of leading JSE-listed, blue-chip companies, as well as key metros and government departments.

As a proudly South African business, EOH is committed to sustainable transformation, making a positive, meaningful contribution to society, and maintaining its status as a Level 1 Broad-based Black Economic Empowerment ("B-BBEE") contributor. EOH is also a premier partner to global technology providers, representing over 50 original equipment manufacturers ("OEMs") with up to 500 partnership certifications. The Group's ~5 200 employees are intrinsic to its ability to deliver world-class services to clients across all major industries throughout South Africa.





## **EOH COMMENTARY**

"Three years ago we embarked on a challenging turnaround strategy for the EOH Group and it has been a tough but truly rewarding journey. Today we stand together as an agile and focused organisation proudly celebrating the fact that we are able to report positive earnings per share. This important milestone is clear evidence of our collective success.

EOH's full stack of technology offerings, its 5000 strong diversified client base as well as its global footprint, ensure the Group is well positioned for the future. Our clients strong demand for full digital transformation and EOH's ability to deliver on all their needs across infrastructure, software and services puts the group in an attractive position with the ability to increase its market share.

Our collective confidence is underpinned by the business' ever improving cashflow generation and positive momentum towards achieving the optimal sustainable capital structure. I am hugely grateful to our staff, shareholders and clients for their unwavering support over the last three years and look forward to our next chapter which will be underpinned by exponential growth".

Stephen van Coller, CEO

## Key highlights for the six months

(includes both continuing and discontinued operations)

EOH delivers
profit following
the successful
completion of
the turnaround
strategy

Total Group revenue of **R3 511 million** 

Gross profit margin increased by 2.3% to 29.9%

Improvement in adjusted EBITDA margin by 1.8% to 9.7%

Generated an operating profit of **R167 million** for the half year following an operating profit of **R76 million** for H1 2021

Cash on hand at the end of the period of R625 million

An improvement of 116% in total earnings per share to 13 cents for the period following a total loss per share of (83 cents) for H1 2021

## **OPERATIONAL REVIEW**

The EOH Board and management team are pleased to report that, despite the ongoing challenging operating environment, this six-month period marks the successful completion of EOH's targeted turnaround strategy, with the Group reporting its first positive earnings per share in three years to 13 cents – a 116% improvement on the prior period (H1 2021: 83 cents loss per share) – and headline earnings per share of 41 cents (H1 2021: 36 cents loss per share).

The continued acceleration of digitisation across the business landscape has seen EOH entrenching its status as one of Africa's largest technology service providers by enabling its clients to rapidly pursue secure digital transformation and automation strategies as they adopt new hybrid operating models necessitating seamless connectivity between their virtual and physical environments.

The six-month period also sees the successful close out of the first phase of the EOH Board and management team's deleveraging strategy with the successful sale of a number of businesses previously identified for disposal in order to urgently pay down material tranches of the Group's onerous legacy debt. The IP assets are the last assets to be sold as part of this deleveraging process. The Sybrin sale was announced on 8 June 2021, with the proceeds from the disposal received on 31 March 2022 and the sale of the Information Services ("InfoSys") companies, announced on 11 March 2022, is expected to conclude in May 2022.

As part of this process EOH has also concluded its debt restructure with lenders whereby the Group has access to a R500 million three-year bullet facility; a R1.2 billion bridge facility repayable 1 April 2023 and overdraft facilities of R250 million (which were undrawn as at 12 April 2022).

As previously communicated, with the disposal strategy now complete and with the business optimally structured, from both an operational and commercial perspective, to offer its clients holistic technology solutions, EOH now requires the right capital structure for the business to pursue a growth-led strategy. To this end, management commenced engagements with shareholders and the investment community at the beginning of March 2022 in order to evaluate the various options available as the Group seeks to bed down a sustainable capital structure. Discussions to date have focused primarily on raising capital through a rights issue or having a strategic investor take a significant stake in the business. The long-term debt to equity target is 30:70 or less and one times EBITDA cover or less. Given the supportive investor engagements and insights received to date, the EOH Board and management team have every confidence that an optimal solution will be found and that this process will be concluded over the next few months.

### iOCO

iOCO continued to perform well with a significant improvement in gross profit margin to 29.0%, compared to 26.6% in the prior year, and stable adjusted EBITDA margins at 10.2% (2021: 10.1%).

As part of the Group strategy aimed at evolving the business model, iOCO has established Infrastructure Services ("IS") as an end-to-end service offering. The IS offering comprises the Managed Services and Connectivity businesses (previously included in iOCO Services) and the Compute platforms business (previously included in iOCO Technology). The establishment of IS has resulted in higher adjusted EBITDA margins for the combined business for the half-year to January 2022 of 6% (2021: 4%), reflecting the enhanced value of the platform business model.

## iOCO continued

The businesses remaining in the iOCO Technology cluster comprises enterprise applications (EA) and the software reseller business, which saw a reduction in adjusted EBITDA margins. The reduction in adjusted EBITDA margins to 9% (2021: 13%) was as a result of OEMs reducing margins to resellers of software and the EA business performing at sub-optimal levels. The performance of the EA business is being addressed; and given that margin pressure from OEMs to resellers is expected to be a long-term trend, the OEM strategy for software resellers is being refined.

iOCO Digital is at the heart of 4IR and delivered a solid performance, albeit with a reduction in revenue. Revenue reduced as a result of a close out of a non-recurring contract in Prague that was partially offset by new business. The business has focused strongly on cost management and productivity and as a result saw expansion in adjusted EBITDA margin to 10% (2021: 8%), as well as an upward trend in revenue growth off its new base.

The iOCO Platform business houses the knowledge outsource businesses and early platform businesses. Revenue reduced as a result of a close out of a low margin non-recurring contract. This has resulted in an improvement in adjusted EBITDA margin from 8% to 10%.

Digital Industries provides operational technology solutions to customers in the industrial, commercial and process control industry sectors and posted an adjusted EBITDA margin of 18% (2021: 19%). Digital Industries' margins decreased slightly as a result of investment in growth and opportunities to grow out the business into Africa and the Middle East.

The iOCO business is now a well-balanced business, with a focused strategy and an end-to-end offering to customers in the ICT space.

## **NEXTEC**

NEXTEC has focused on turning around the business over the last three years, improving the business model and developing a strategy for the business, which is now made up of two main pillars – people outsourcing solutions and infrastructure solutions. The focus has remained on achieving quality earnings through de-risking the profile of deals signed and focused offerings to customers. NEXTEC has made significant progress in this regard, achieving an improvement in gross profit margin to 28.9% from 22.9% in the prior year; and an adjusted EBITDA margin of 5% compared to negative returns in the prior year.

The NEXTEC People Outsourcing Solutions business delivered a strong performance resulting in an expansion in adjusted EBITDA margin to 9% from 7% in the prior period.

The NEXTEC Infrastructure Solutions business was impacted by contract delays and international supply challenges; however, this was partially offset by the outperformance of projects in the mining industry, related to demand for mesh communication networks and the positive momentum in the consulting businesses, which is a leading indicator for industrial development in the country. The Infrastructure Solutions business delivered a positive adjusted EBITDA for the first time in three years with an adjusted EBITDA margin of 1%.

The NEXTEC businesses that remain core to EOH continue to be self-sufficient from a liquidity perspective.

### IΡ

The IP segment forms part of discontinued operations and is in the final stages of being disposed. Gross profit margin remained in excess of 50% with an adjusted EBITDA margin of 21.2% (2021: 28.6%).

## **BUSINESS PERFORMANCE**

(Commentary based on total continuing and discontinued operations)

**Total revenue** decreased 20% to R3 511 million from R4 376 million in the prior year and was largely attributable to disposals as the Group continued to execute on its stated strategy of exiting non-performing and non-core businesses, as well as the close out of legacy contracts and low margin contracts. This accounted for over 74% of the decline

While revenue has declined, the Group's focus on quality of earnings and sustainable business is evidenced in the total gross profit margin, which increased by 2.3% points from 27.6% to 29.9%. This is a direct result of managing productivity and efficiencies, the turnaround in NEXTEC related to loss-making contracts, as well as exiting businesses and contracts in the prior year that were underperforming.

**Total operating expenses** decreased by 22% from R1 132 million to R881 million in the current year. The decline in operating expenditure is a result of a reduction in once-off costs related to goodwill impairments, with the current period amount of R42 million (2021: R70 million), reduction in depreciation and amortisation to R115 million (2021: R155 million) largely related to the IP businesses being held for sale and cost-saving initiatives across the property portfolio and staff efficiencies.

**Total adjusted EBITDA** for the period was R339 million compared to R347 million in the prior year. The prior year included an additional R50 million of adjusted EBITDA from discontinued IP entities. The Group saw an improvement in adjusted EBITDA margins from 7.9% in the prior year to 9.7% in the current year.

The Group posted a positive operating profit of R167 million for the half year (2021: R76 million).

Despite the Group's over-indebted capital structure and high interest bill of R97 million (2021: R139 million), as a result of the focus on quality customer contracts and cost efficiencies, the Group posted a profit after tax for the period for the first time in three years of R22 million (2021: R140 million loss).

**Total headline profit/(loss) per share** from continuing and discontinuing operations improved from a loss of 36 cents per share to a profit of 41 cents per share, while earnings per share showed improvement from a loss of 83 cents per share to a profit of 13 cents a share.

**Working capital** and liquidity management remained a key focus of the business with net working capital of R299 million and cash at the end of the period of R625 million.

**Debt** at 31 January 2022 was at R2 034 million. Subsequent to the conclusion of the Sybrin disposal and other smaller disposals, the debt is currently at R1.7 billion, comprising a three-year bullet facility and the remaining R1.2 billion a bridge facility. Further proceeds largely from the InfoSys sale will reduce the bridge facility further and are expected to be in the region of R425 million.

Cash generated from operations after changes in working capital was R258 million (2021: R26 million). After paying interest and taxes, the Group was cash generative with R124 million of cash generated from operating activities (2021: R165 million cash utilised). The Group has continued to focus strongly on liquidity management, which has shown through in the cash generation.

### OUTLOOK

EOH's full stack of technology offerings, diversified client base as well as its global footprint, ensure the Group is well positioned for growth as the local economy enters the post-COVID-19 recovery phase. Demand for IT services and products remains robust and EOH's product offering enables it to capture this demand, as well as increase its market share.

Confidence in our outlook is underpinned by our robust commercial strategy, which is geared towards driving customer solutions and attracting new customers. As the business' cashflow generation improves and we get closer to a sustainable capital structure, EOH can firmly focus on growth and continue to capitalise on the accelerating demand for digital transformation across our client base.

Approved on behalf of the Board of directors of EOH.

Stephen van Coller

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Chief Executive Officer

13 April 2022

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

| Figures in Rand thousand   | Notes | Unaudited<br>for the<br>six months to<br>31 January<br>2022 | Unaudited<br>restated*#<br>for the<br>six months to<br>31 January<br>2021 |
|--|-------|---|---|
| Continuing operations  |       |   |   |
| Revenue  | 7     | 2 979 854   | 3 515 901   |
| Cost of sales  |       | (2 118 847)   | (2 596 869)   |
| Gross profit   |       | 861 007   | 919 032   |
| Net financial asset impairment reversals/(losses)  | 9     | 4 157   | (80 168)  |
| Operating expenses   |       | (702 778)   | (826 413)   |
| Operating profit   |       | 162 386   | 12 451  |
| Investment income  |       | 4 446   | 6 881   |
| Share of equity-accounted profit   |       | _   | 1 552   |
| Finance costs  |       | (97 129)  | (138 568)   |
| Profit/(loss) before taxation  |       | 69 703  | (117 684)   |
| Taxation   |       | (29 847)  | (51 248)  |
| Profit/(loss) for the period from continuing operations  |       | 39 856  | (168 932)   |
| (Loss)/profit for the period from discontinued operations  | 10    | (17 679)  | 29 166  |
| Profit/(loss) for the period   |       | 22 177  | (139 766)   |
| Other comprehensive income   |       |   |   |
| Items that may be reclassified to profit or loss   |       |   |   |
| Reclassification of foreign currency translation differences on loss of control and joint control^ |       | _   | (2 033)   |
| Exchange differences on translation of foreign operations^   |       | 14 184  | (28 474)  |
| Total comprehensive income/(loss) for the period   |       | 36 361  | (170 273)   |
| Profit/(loss) attributable to:   |       |   |   |
| Owners of EOH Holdings Limited   |       | 21 139  | (140 690)   |
| Non-controlling interests  |       | 1 038   | 924   |
|  |       | 22 177  | (139 766)   |
| Total comprehensive income/(loss) attributable to:   |       |   |   |
| Owners of EOH Holdings Limited   |       | 35 210  | (168 465)   |
| Non-controlling interests  |       | 1 151   | (1 808)   |
|  |       | 36 361  | (170 273)   |
| From continuing and discontinued operations (cents)  |       |   |   |
| Earnings/(loss) per share  |       | 13  | (83)  |
| Diluted earnings/(loss) per share  |       | 12  | (83)  |
| From continuing operations (cents)   |       |   |   |
| Earnings/(loss) per share  |       | 23  | (100)   |
| Diluted earnings/(loss) per share  |       | 22  | (100)   |

<sup>\*</sup> Refer to note 6 - Restatement of interim condensed consolidated financial statements for the impact on profit or loss.

<sup>#</sup> Comparative figures previously reported have been amended to reflect continuing operations prevailing for the six months ended 31 January 2022.

<sup>^</sup> These components of other comprehensive income do not attract any tax.

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 JANUARY 2022

|   |       | Unaudited at | Audited at  |
|---|-------|--------------|-------------|
| Etc. 1 B 10   | NI I  | 31 January   | 31 July     |
| Figures in Rand thousand                                  | Notes | 2022         | 2021        |
| ASSETS  |       |              |             |
| Non-current assets  |       |              |             |
| Property, plant, equipment and right-of-use assets        |       | 230 651      | 341 464     |
| Intangible assets   |       | 52 225       | 64 493      |
| Goodwill  | 12    | 692 593      | 745 844     |
| Equity-accounted investments                              |       | -            | 8 260       |
| Deferred taxation   |       | 115 612      | 116 853     |
| Finance lease receivables                                 |       | 9 454        | 8 030       |
|   |       | 1 100 535    | 1 284 944   |
| Current assets  |       |              |             |
| Inventories   | 13    | 125 085      | 112 548     |
| Other financial assets                                    |       | 89 243       | 11 058      |
| Current taxation receivable                               |       | 26 624       | 38 563      |
| Finance lease receivables                                 |       | 87 482       | 101 299     |
| Trade and other receivables                               |       | 1 798 023    | 1 928 570   |
| Cash and cash equivalents                                 |       | 423 975      | 824 902     |
| ·   |       | 2 550 432    | 3 016 940   |
| Assets held for sale                                      | 14    | 1 276 386    | 1 118 510   |
| Total assets  |       | 4 927 353    | 5 420 394   |
| EQUITY AND LIABILITIES                                    |       |              |             |
| Equity  |       |              |             |
| Stated capital  | 16    | 4 217 285    | 4 217 285   |
| Shares to be issued to vendors                            |       | 393          | 393         |
| Other reserves  |       | 621 710      | 598 500     |
| Accumulated loss  |       | (4 637 398)  | (4 658 537) |
| Equity attributable to the owners of EOH Holdings Limited |       | 201 990      | 157 641     |
| Non-controlling interests                                 |       | 21 304       | 20 153      |
| Total equity  |       | 223 294      | 177 794     |
| Liabilities   |       |              |             |
| Non-current liabilities                                   |       |              |             |
| Lease liabilities   |       | 51 220       | 80 669      |
| Deferred taxation   |       | 69 065       | 59 482      |
|   |       | 120 285      | 140 151     |
| Current liabilities                                       |       |              |             |
| Other financial liabilities                               | 17    | 2 180 522    | 2 567 523   |
| Current taxation payable                                  |       | 19 836       | 45 591      |
| Lease liabilities   |       | 67 962       | 82 641      |
| Trade and other payables                                  |       | 1 629 360    | 1 796 284   |
| Provisions  |       | 288 088      | 324 299     |
|   |       | 4 185 768    | 4 816 338   |
| Liabilities directly associated with assets held for sale | 14    | 398 006      | 286 111     |
| Total liabilities   |       | 4 704 059    | 5 242 600   |
| Total equity and liabilities                              |       | 4 927 353    | 5 420 394   |
| Total oquity and habitition                               |       | 1 /21 000    | 0 120 074   |

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

| Figures in Rand thousand                                     | Stated<br>capital | Shares<br>to be issued<br>to vendors | Other<br>reserves | Accumulated loss      | Equity<br>attributable<br>to the<br>owners of<br>EOH Holdings<br>Limited | Non-<br>controlling<br>interests | Total<br>equity   |
|--|-------------------|--------------------------------------|-------------------|-----------------------|--|----------------------------------|-------------------|
| Audited balance at<br>1 August 2020                          | 4 250 219         | 15 300                               | 924 862           | (4 680 506)           | 509 875  | 29 624                           | 539 499           |
| Correction of error*   | (32 934)          | -                                    | (290 895)         | 257 515               | (66 314)   | -                                | (66 314)          |
| Restated audited<br>balance at<br>1 August 2020              | 4 217 285         | 15 300                               | 633 967           | (4 422 991)           | 443 561  | 29 624                           | 473 185           |
| Restated loss for the period*                                | _                 | _                                    | =                 | (140 690)             | (140 690)  | 924                              | (139 766)         |
| Other comprehensive income                                   | -                 | -                                    | (27 775)          | -                     | (27 775)   | (2 732)                          | (30 507)          |
| Non-controlling interest disposed                            | -                 | -                                    | -                 | -                     | =  | (7 743)                          | (7 743)           |
| Movement in treasury shares*                                 | -                 | _                                    | -                 | -                     | _  | -                                | _                 |
| Transfer within equity**                                     | _                 | (14 907)                             | _                 | 14 907                | -  | -                                | _                 |
| Share-based payments   | -                 | =                                    | 23 930            | -                     | 23 930   | -                                | 23 930            |
| Restated<br>unaudited*<br>balance at<br>31 January 2021      | 4 217 285         | 393                                  | 630 122           | (4 548 774)           | 299 026  | 20 073                           | 319 099           |
| Audited balance at<br>1 August 2021<br>Profit for the period | 4 217 285<br>-    | 393<br>-                             | 598 500<br>-      | (4 658 537)<br>21 139 | 157 641<br>21 139  | 20 153<br>1 038                  | 177 794<br>22 177 |
| Other comprehensive income                                   | -                 | -                                    | 14 071            | -                     | 14 071   | 113                              | 14 184            |
| Share-based payments   | -                 | _                                    | 9 139             | _                     | 9 139  | -                                | 9 139             |
| Unaudited balance<br>at 31 January 2022                      | 4 217 285         | 393                                  | 621 710           | (4 637 398)           | 201 990  | 21 304                           | 223 294           |

Notes 16

<sup>\*</sup> Refer to note 6 - Restatement of interim condensed consolidated financial statements for the impact on profit or loss and equity.

<sup>\*\*</sup> Transfers within equity are transfers from shares to be issued to vendors for expired shares.

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

| FOR THE SIX MONTHS ENDED 31 JANUARY 2022                                 |       |   |   |
|--|-------|---|---|
|  |       | Unaudited<br>for the<br>six months to<br>31 January | Unaudited<br>for the<br>six months to<br>31 January |
| Figures in Rand thousand   | Notes | 2022  | 2021  |
| Cash flows from operating activities                                     |       |   |   |
| Cash generated from operations   | 19    | 257 611   | 25 953  |
| Investment income received   |       | 5 194   | 9 010   |
| Interest paid  |       | (94 321)  | (127 500)   |
| Taxation paid  |       | (44 300)  | (72 042)  |
| Net cash inflow/(outflow) from operating activities                      |       | 124 184   | (164 579)   |
| Cash flows from investing activities                                     |       |   |   |
| Additions to property, plant and equipment                               |       | (31 257)  | (27 357)  |
| Proceeds on the sale of property, plant, equipment and intangible assets |       | 5 736   | 37 865  |
| Intangible assets acquired   |       | (27 436)  | (43 688)  |
| Cash receipts from disposal of businesses, net of cash given up          |       | 77 868  | 195 871   |
| Increase in restricted cash  |       | (77 249)  | (538 343)   |
| Decrease in restricted cash  |       | 4 094   | 485 390   |
| Net cash (outflow)/inflow from investing activities                      |       | (48 244)  | 109 738   |
| Cash flows from financing activities                                     |       |   |   |
| Proceeds from other financial liabilities                                |       | _   | 52 387  |
| Repayment of other financial liabilities                                 |       | (3 950)   | (472 322)   |
| Principal elements of lease payments                                     |       | (55 080)  | (73 747)  |
| Net cash outflow from financing activities                               |       | (59 030)  | (493 682)   |
| Net increase/(decrease) in cash and cash equivalents                     |       | 16 910  | (548 523)   |
| Cash and cash equivalents at the beginning of the period                 |       | 437 237   | 530 584   |
| Assets held for sale at the beginning of the period                      |       | 88 444  | 328 743   |
| Assets held for sale at the end of the period                            |       | (116 089)   | (107 956)   |
| Exchange (losses)/gains on cash and cash equivalents                     |       | (2 527)   | 4 477   |
| Cash and cash equivalents at the end of the period                       |       | 423 975   | 207 325   |

Cash and cash equivalents include bank overdrafts of Rnil (period ended 31 January 2021: R381 million).

## SEGMENT RESULTS

### FOR THE SIX MONTHS ENDED 31 JANUARY 2022

The reportable segments of the Group have been identified based on the nature of the business activities. The business is managed in three major segments and this remains consistent with the prior period. This basis is representative of the internal structure of the Group for management purposes. The Chief Operating Decision Maker ("CODM") is the Group Executive Committee. At the beginning of the current period, the People Outsourcing business was transferred from the iOCO segment to the NEXTEC segment and EMID Financial Solutions was transferred from the IP segment to the IOCO segment. These businesses that were transferred are now managed by different people. Results as at 31 January 2021 were restated to reflect these transfers

iOCO is an ICT business focused on traditional and cutting-edge technology system integration with a range of solutions, products and services across the ICT value chain.

NEXTEC consists of various businesses focused on people outsourcing solutions and intelligent infrastructure at various stages of incubation for growth and scaling.

IP comprises a group of high potential intellectual property companies with scaled technology ready to take to market with partners. The IP businesses are all classified as discontinued operations.

The CODM is not presented with secondary information in the form of geographic information, and as a result, geographic information is not disclosed in the segment results. Liabilities and assets are also not regularly provided to the CODM and are not disclosed in the segment results.

Adjusted EBITDA is defined as profit/loss before depreciation, amortisation, share-based payment expense, gain/loss on disposal of subsidiaries and equity-accounted investments, impairments of non-financial assets, share of profit/loss of equity-accounted investments, remeasurement gain/losses on vendors for acquisition liability, interest income, interest expense and current and deferred tax.

## Revenue, gross profit and adjusted EBITDA

|                            |           | Unaudited fo | r the six mo<br>January 202 |                     |           | Re        | estated* unaudit | ed for the six<br>January 2021 | months ended        |           |
|----------------------------|-----------|--------------|-----------------------------|---------------------|-----------|-----------|------------------|--------------------------------|---------------------|-----------|
| Figures in Rand thousand   | i0C0      | NEXTEC       | IP                          | Recon-<br>ciliation | Total     | iOCO      | NEXTEC           | IP                             | Recon-<br>ciliation | Total     |
| External                   | 2 304 576 | 907 154      | 299 745                     | -                   | 3 511 475 | 2 777 557 | 1 148 330        | 449 991                        | -                   | 4 375 878 |
| Hardware sales             | 145 009   | 172 465      | 5 124                       | -                   | 322 598   | 151 784   | 221 059          | 11 985                         | -                   | 384 828   |
| Services                   | 1 871 874 | 709 775      | 291 268                     | -                   | 2 872 917 | 2 294 491 | 924 733          | 436 564                        | -                   | 3 655 788 |
| Software/licence contracts | 270 542   | 4 784        | 3 150                       | -                   | 278 476   | 310 448   | 15 433           | 1 425                          | -                   | 327 306   |
| Rentals                    | 17 151    | 20 130       | 203                         | -                   | 37 484    | 20 834    | (12 895)         | 17                             | =                   | 7 956     |
| Intersegment               | 101 853   | 32 292       | 2 365                       | (136 510)           | -         | 132 799   | 25 607           | 927                            | (159 333)           | -         |
| Hardware sales             | 12 955    | 1 459        | -                           | (14 414)            | -         | 4 789     | 1 420            | -                              | (6 209)             | _         |
| Services                   | 77 622    | 30 833       | 2 365                       | (110 820)           | -         | 123 089   | 24 187           | 927                            | (148 203)           | -         |
| Software/licence contracts | 9 987     | -            | -                           | (9 987)             | -         | 2 738     | -                | -                              | (2 738)             | -         |
| Rentals                    | 1 289     | -            | -                           | (1 289)             | -         | 2 183     | -                | -                              | (2 183)             | -         |
| Gross revenue              | 2 406 429 | 939 446      | 302 110                     | (136 510)           | 3 511 475 | 2 910 356 | 1 173 937        | 450 918                        | (159 333)           | 4 375 878 |
| Gross profit               | 697 596   | 271 805      | 154 686                     | (75 542)            | 1 048 545 | 773 185   | 269 180          | 225 769                        | (60 072)            | 1 208 062 |
| Gross profit (%)           | 29.0%     | 28.9%        | 51.2%                       |                     | 29.9%     | 26.6%     | 22.9%            | 50.1%                          |                     | 27.6%     |
| Adjusted EBITDA            | 244 918   | 47 069       | 64 067                      | (16 567)            | 339 487   | 294 629   | (8 605)          | 129 063                        | (68 467)            | 346 620   |
| Adjusted EBITDA (%)        | 10.2%     | 5.0%         | 21.2%                       |                     | 9.7%      | 10.1%     | (0.7%)           | 28.6%                          |                     | 7.9%      |

Comparative figures previously reported have been restated for the correction of prior period errors. Adjusted EBITDA for the six months ended 31 January 2021 has been restated in respect of the South Áfrican Revenue Services ("SARS") VAT Voluntary Disclosure Programme liability in one of the Group's discontinued subsidiaries in the IP seament amounting to R18 million. Refer to note 6. Comparative figures were also restated to reflect the transfers between segments. Comparative revenue amounts have been disaggregated to better reflect the relationship between the revenue streams and the reportable segments.

<sup>^</sup> Reconciliation comprises elimination of intersegment transactions and includes head office expenses.

# SEGMENT RESULTS CONTINUED

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

| Adjusted EBITDA reconciliation                   |       |   |  |
|--|-------|---|--|
| Figures in Rand thousand                         | Notes | Unaudited<br>for the<br>six months to<br>31 January<br>2022 | Unaudited<br>restated*<br>for the<br>six months to<br>31 January<br>2021 |
| Operating profit                                 |       | 167 122   | 76 327   |
| Operating profit from continuing operations      |       | 162 386   | 12 451   |
| Operating profit from discontinued operations    | 10    | 4 736   | 63 876   |
| Depreciation                                     |       | 88 445  | 124 592  |
| Amortisation                                     |       | 26 254  | 30 634   |
| Impairment losses on non-financial assets        |       | 42 567  | 72 278   |
| Loss on disposal of assets                       |       | 3 308   | 2 950  |
| Share-based payments                             |       | 9 139   | 23 951   |
| Changes in fair value of vendors for acquisition |       | -   | 10 864   |
| Loss on disposal of subsidiaries and associates  |       | 2 652   | 5 024  |
| Adjusted EBITDA                                  |       | 339 487   | 346 620  |

<sup>\*</sup> Comparative figures previously reported have been restated for the correction of prior period errors. Adjusted EBITDA for the six months ended 31 January 2021 has been restated in respect of the SARS VAT Voluntary Disclosure Programme liability in one of the Group's discontinued subsidiaries in the IP segment amounting to R18 million. Refer to note 6. Comparative figures have also been amended to reflect continuing operations prevailing for the six months ended 31 January 2022.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## REPORTING ENTITY

EOH Holdings Limited ("EOH" or the "Company") is a holding company domiciled in South Africa that is listed on the JSE Limited under the category Technology: Software and Computer Services. EOH is one of the largest ICT service providers in South Africa and is committed to providing the technology, knowledge, skills and organisational ability critical to the development and growth of the markets it serves. The interim condensed consolidated financial statements of EOH, as at 31 January 2022 and for the six months then ended, comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's investments in associates and joint ventures.

#### STATEMENT OF COMPLIANCE 2

The interim condensed consolidated financial statements have been prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards ("IFRS") and its interpretations adopted by the International Accounting Standards Board ("IASB") and comply with the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council, and contain at a minimum the information required by IAS 34 Interim Financial Reporting, the requirements of the Companies Act 71 of 2008 of South Africa and the JSE Limited Listings Requirements.

These interim condensed consolidated financial statements were compiled under the supervision of Megan Pydigadu CA(SA), the Group Chief Financial Officer ("CFO").

#### 3 BASIS OF PREPARATION

The accounting policies and methods of computation applied in the preparation of these interim condensed consolidated financial statements are consistent with those applied in the previous consolidated annual financial statements.

The interim condensed consolidated financial statements do not include all the notes of the type normally included in a set of consolidated annual financial statements. Accordingly, this report is to be read in conjunction with the consolidated annual financial statements for the year ended 31 July 2021.

The interim condensed consolidated financial statements have been prepared on the historical cost basis, except for certain financial instruments that are measured at fair value through profit or loss at the end of each reporting period.

The interim condensed consolidated financial statements are presented in South African Rand, which is the Group's presentation currency, rounded to the nearest thousand except for when otherwise indicated. The going concern basis has been used in preparing the interim condensed consolidated financial statements as the directors have a reasonable expectation that the Group will continue as a going concern for the foreseeable future. Refer to note 4 for further information.

The comparative financial information in the interim condensed consolidated financial statements has been restated based on information available at 31 January 2022. Refer to note 6 for further information

The interim condensed consolidated financial statements have not been audited or reviewed by the Group's external auditor.

## GOING CONCERN

The IFRS Conceptual Framework states that going concern is an underlying assumption in the preparation of IFRS financial statements. Therefore, the financial statements presume that an entity will continue in operation in the foreseeable future or, if that presumption is not valid, disclosure and a different basis of reporting are required. The board of directors ("Board") believes that, as of the date of this report, the going concern presumption is still appropriate and accordingly the interim condensed consolidated financial statements of the Group have been prepared on the going concern basis.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## 4 GOING CONCERN continued

IAS 1 Preparation of financial statements ("IAS 1") requires management to perform an assessment of the Group's ability to continue as a going concern. If management is aware of material uncertainties related to events or conditions that may cast significant doubt upon the Group's ability to continue as a going concern, IAS 1 requires these uncertainties to be disclosed.

In conducting this assessment, the Board has taken into consideration the following factors:

The financial performance, condition and cash flows for the Group reflect an operating profit of R167 million for the half-year, net asset value attributable to the owners of EOH Holdings Limited at the end of the period of R202 million and cash inflows from operating activities of R124 million (including continuing and discontinued operations). Details of the financial performance, condition and cash flows for the Group are explained in the interim condensed consolidated financial statements. A detailed action plan for deleveraging the Group to a sustainable level and resolving the "fit-for-purpose" cost structure was developed by the Group and its lenders and committed to in October 2019, revised in April 2020, November 2020 and October 2021. Since its announcement in October 2019, the plan has been largely executed against and the Board reasonably believes it can continue to be implemented going forward in order to ensure the Group's ability to continue as a going concern.

The key deliverables implemented by the Group in relation to the deleveraging plan have been focused around the disposal of assets. The sale of Sybrin was announced in June 2021 and final conditions precedent were met on 31 March 2022. Proceeds received from the sale of Sybrin, as well as other smaller disposals, has reduced the outstanding debt by R360 million since 31 January 2022. A share purchase agreement relating to the disposal of the remaining IP asset, InfoSys, was signed on 11 March 2022. The suspensive conditions relating to this disposal including shareholder approval are in the process of being executed with anticipated timing for final conditions to be met by the end of May 2022. Proceeds from the disposal of InfoSys will also be utilised to reduce the overall debt of the Group by approximately a further R425 million.

The Group has also completed the execution of an amended and restated common terms agreement ("CTA") with its lenders with the following split of debt:

- · A R500 million three-year bullet facility.
- A bridge facility of R1 .2 billion repayable on 1 April 2023.

The bridge facility will be partially repaid from the disposal proceeds to be received from the InfoSys disposal. In addition, the Board and management are considering strategic options to settle the remaining R750 million, as well as to raise equity to pursue growth opportunities. These options primarily comprise an equity raise from existing and/or new investors, the introduction of mezzanine debt, a combination of these or further disposal of assets. New investors may include investors that could assist with increasing the Group's BEE ownership, as well as potential strategic partners. The Board and management team have appointed financial advisers to assist the Group in evaluating its strategic options.

Executive management and the financial advisers have had initial discussions with a range of investors to discuss its strategic options. Feedback from these discussions have been positive and will enable the management team and its financial advisers to assess the most optimal solution in terms of the capital structure of the organisation.

The Group has also implemented initiatives to improve liquidity and has proven its ability to be agile and respond to new challenges as required. The Group has R625 million of net cash as at 31 January 2022 and access to overdraft facilities of R250 million. These overdraft facilities have remained undrawn for the last several months.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## **GOING CONCERN** continued

The Group over the past year has revised its go-to-market strategy and brought in an industry veteran to spearhead the commercial strategy for the Group and improve the quality of revenue.

The directors' assessment of whether the Group is a going concern was considered and the directors concluded that:

- 1. The Group is solvent and is expected to remain solvent after considering the approved budget and expected performance;
- 2. While the Group's current liabilities exceeded its current assets by R1.6 billion, with the subsequent events of signing the amended and restated CTA, disposals underway to partially repay the bridge facility as well as the work underway to resolve the capital structure of the Group, this will result in current assets exceeding current liabilities;
- 3. There is an approved forecast for the following 24 months;
- 4. There are cash flow forecasts for the following 12 months, which were interrogated and adjusted for anomalies for each of the periods under review together with a detailed review of once-off cash
- 5. The Group has sufficient access to facilities and liquidity events to fund operations for the following 12 months based on the following assumptions:
  - · improved operational performance;
  - the sale of non-core assets, which are at a relatively advanced stage;
  - the Group's assets are appropriately insured; and
  - there is currently no outstanding litigation, that the directors believe has not been adequately provided for that could pressurise the Group's ability to meet its obligations.

The Board remains focused on and committed to the turnaround strategy and improving the capital structure.

The Board, after considering the negotiated terms and mitigating actions described above, has concluded that the Group should be able to discharge its liabilities as they fall due in the normal course of business and is therefore of the opinion that the going concern assumption is appropriate in the preparation of the interim condensed consolidated financial statements.

#### 5 NEW AND AMENDED STANDARDS ADOPTED BY THE GROUP

Certain amendments to accounting standards became effective from 1 August 2021. These did not have a material impact on the Group.

#### RESTATEMENT OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 6

The previously reported January 2021 half-year results were prepared prior to the finalisation of restatements, which finalisation only occurred during the year ended 31 July 2021. Consequently, the January 2021 results have now been restated to align with the final conclusions and restatements set out in the 2021 consolidated annual financial statements.

During the year ended 31 July 2021, management identified three matters which were incorrectly accounted for or presented in prior periods. These three matters require restatement to the January 2021 half-year results:

- SARS VAT Voluntary Disclosure Programme ("VDP") liability (6.1);
- Fair value adjustments on treasury shares not eliminated on consolidation (6.2); and
- Expired Vendors For Acquisition ("VFA") balance within other reserves (6.3).

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## 6 RESTATEMENT OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS continued The 2021 interim condensed consolidated statement of profit or loss and other comprehensive income and interim condensed consolidated statement of changes in equity have been restated to correct the

prior period errors.

The restatements had no impact on any line item in the statement of financial position as at 31 July 2021 and therefore the statement of financial position at 31 July 2021 remains as previously reported. The restatement adjustments are all non-cash adjustments and therefore do not impact cash generated before working capital changes or any other line items on the interim condensed consolidated statement of cash flows.

A brief explanation of each category of error is provided below, following which an analysis is included of the financial impact on the affected financial statement line items:

## 6.1 SARS VAT VDP liability

During the disposal process of one of the discontinued subsidiaries in the Group, a tax due diligence finding was raised, regarding VAT not raised on services billed from the subsidiary to another foreign entity within the Group for the period August 2013 to 28 February 2021. The invoices were zero rated as export services to the foreign entity under the Income Tax Act of South Africa section 11(2)I, although after consultations with Senior Counsel, the opinion was that these services were being rendered to a tax resident, while the foreign entity was not carrying on an enterprise in South Africa, it was tax resident for income tax and by default should be a resident for VAT.

Therefore, section 11(2)k was applicable and not 11(2)l, and in that case VAT needed to be raised for all services performed from within South Africa and only those physically rendered outside South Africa could be zero rated. EOH submitted a VAT VDP to the SARS and the total VAT liability for the period August 2013 to 28 February 2021 would be settled through the sale proceeds from the buyer using an ESCROW account.

Within the January 2021 half-year results, R44 million of the VAT VDP liability was recorded through the interim condensed consolidated statement of profit or loss and other comprehensive income. However, upon finalising the 2021 consolidated annual financial statements, it was determined that from the total VAT VDP liability of R74 million, R66 million was supposed to be recorded in the financial years prior to 2021 and the 2021 movement was to be R8 million, with the movement for the first half of 2021 being R5 million. Accordingly, R39 million (R18 million in penalties and R21 million in interest) of the R44 million that was recorded in the first half of 2021 has now been reversed.

## 6.2 Fair value adjustments on treasury shares not eliminated on consolidation

A subsidiary within the Group, as well as the EOH Share Trust and EOH Mthombo Trust, previously acquired EOH Holdings' shares. Such shares were remeasured to fair value within these entities, with the fair value gains or losses being recognised within other reserves in equity. The fair value adjustments that had occurred prior to the 2019 financial year were not reversed on consolidation. This resulted in an overstatement of the other reserves, an overstatement of the stated capital and an overstatement of accumulated loss with no impact on total equity.

## 6.3 Expired VFA balance within other reserves

Prior to the 2019 financial year, a subsidiary within the Group had made an acquisition of a business through which a portion of the consideration was contingent, based on profit warranties. The liability for the contingent consideration was recognised. Subsequently, prior to the 2019 financial year, the subsidiary no longer had the obligation for the contingent consideration due to expiry and the liability was derecognised, with the other side of the entry being in other reserves. The derecognition of the liability should have been recognised in the income statement and ultimately to accumulated loss rather than directly to other reserves. This resulted in an overstatement of the other reserves and an overstatement of accumulated loss, with no impact on total equity.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

RESTATEMENT OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS continued The errors have been corrected by restating each of the affected financial statement line items for the prior periods as follows:

Interim condensed consolidated statement of profit or loss and other comprehensive income (extract) for the six months ended 31 January 2021

Do proconted

| Total   | (209 448)          |               |                                    | (170 273)                      |
|---|--------------------|---------------|------------------------------------|--------------------------------|
| Non-controlling interest                                  | (1 808)            |               |                                    | (1 808)                        |
| Owners of EOH Holdings Limited                            | (207 640)          |               |                                    | (168 465)                      |
| Total comprehensive loss attributable to:                 |                    |               |                                    |                                |
| Total   | (178 941)          |               |                                    | (139 766)                      |
| Non-controlling interest                                  | 924                |               |                                    | 924                            |
| Owners of EOH Holdings Limited                            | (179 865)          |               |                                    | (140 690)                      |
| (Loss)/profit attributable to:                            |                    |               |                                    |                                |
| Total comprehensive loss for the period                   | (209 448)          | 39 175        | -                                  | (170 273)                      |
| Other comprehensive loss                                  | (30 507)           | _             | -                                  | (30 507)                       |
| Loss for the period                                       | (178 941)          | 39 175        | _                                  | (139 766)                      |
| (Loss)/profit for the period from discontinued operations | (5 882)            | 39 175        | (4 127)                            | 29 166                         |
| Loss for the period from continuing operations            | (173 059)          | _             | 4 127                              | (168 932)                      |
| Taxation  | (51 248)           | -             | -                                  | (51 248)                       |
| Loss before taxation                                      | (121 811)          | _             | 4 127                              | (117 684)                      |
| Finance costs   | (138 858)          | -             | 290                                | (138 568)                      |
| Share of equity-accounted profit                          | 1 552              | -             | -                                  | 1 552                          |
| Investment income   | 7 296              | _             | (415)                              | 6 881                          |
| Operating profit  | 8 199              | _             | 4 252                              | 12 451                         |
| Operating expenses  | (866 772)          | _             | 40 359                             | (826 413)                      |
| Net financial asset impairment losses                     | (83 390)           | _             | 3 222                              | (80 168)                       |
| Gross profit  | 958 361            |               | (39 329)                           | 919 032                        |
| Cost of sales   | (2 808 475)        | _             | 211 606                            | (2 596 869)                    |
| Continuing operations Revenue                             | 3 766 836          |               | (250 935)                          | 3 515 901                      |
| Figures in Rand thousand                                  | 2021               | VDP liability | (note 10)                          | 2021                           |
| Simus is Book thousand                                    | 31 January<br>2021 | SARS VAT      | as discon-<br>tinued<br>operations | Restated<br>31 January<br>2021 |

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## RESTATEMENT OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS continued

Interim condensed consolidated statement of profit or loss and other comprehensive income (extract) for the six months ended 31 January 2021 continued

From continuing and discontinued operations

| Figures in cents                            | 31 January<br>2021 | Restated<br>31 January<br>2021 |
|---|--------------------|--------------------------------|
| Loss per share                              | (107)              | (83)                           |
| Diluted loss per share                      | (107)              | (83)                           |
| Headline loss per share                     | (60)               | (36)                           |
| Diluted headline loss per share             | (60)               | (36)                           |
| From continuing operations Figures in cents | 31 January<br>2021 | Restated<br>31 January<br>2021 |
| Loss per share                              | (103)              | (100)                          |
| Diluted loss per share                      | (103)              | (100)                          |
| Headline loss per share                     | (69)               | (67)                           |
| Diluted headline loss per share             | (69)               | (67)                           |

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## REVENUE

| Unaudited for the six months to 31 January 2022   20222   20222   20222   20222   20222   20222   20222   20222   20222   20222   20222   20222   20222   20222   20222   20222   2022 | Disaggregated revenue                       |                                  |  |
|--|---|----------------------------------|--|
| Public sector (%)       18         Private sector (%)       82         Total (%)       100       1         Major revenue types       322 598       384 8         Hardware sales       2 872 917       3 655 7         Software/licence contracts       278 476       327 3         Rentals**       37 484       7 9         Total       3 511 475       4 375 8         Timing of revenue recognition       601 074       542 9         Goods or services transferred to customers:       601 074       542 9         - at a point in time       601 074       3 833 3         Total       3 511 475       4 375 8         Continuing operations       2 979 854       3 515 9   | Figures in Rand thousand                    | for the six months to 31 January | Unaudited<br>restated*<br>for the<br>six months to<br>31 January<br>2021 |
| Private sector (%)         82           Total (%)         100         1           Major revenue types         322 598         384 8           Bervices         2 872 917         3 655 7           Software/licence contracts         278 476         327 3           Rentals**         37 484         7 9           Total         3 511 475         4 375 8           Timing of revenue recognition         601 074         542 9           Goods or services transferred to customers:         601 074         542 9           - at a point in time         601 074         3 833 3           Total         3 511 475         4 375 8           Continuing operations         2 979 854         3 515 9  | Revenue by sector                           |                                  |  |
| Total (%)         100         1           Major revenue types         322 598         384 8           Hardware sales         2 872 917         3 655 7           Software/licence contracts         278 476         327 3           Rentals**         37 484         7 5           Total         3 511 475         4 375 8           Timing of revenue recognition         601 074         542 8           Goods or services transferred to customers:         - at a point in time         601 074         542 8           - over time         2 910 401         3 833 3         3 511 475         4 375 8           Continuing operations         2 979 854         3 515 8  | Public sector (%)                           | 18                               | 20   |
| Major revenue types       322 598       384 8         Services       2 872 917       3 655 7         Software/licence contracts       278 476       327 3         Rentals**       37 484       7 9         Total       3 511 475       4 375 8         Timing of revenue recognition       601 074       542 9         Goods or services transferred to customers:       - at a point in time       601 074       542 9         - over time       2 910 401       3 833 3         Total       3 511 475       4 375 8         Continuing operations       2 979 854       3 515 9  | Private sector (%)                          | 82                               | 80   |
| Hardware sales       322 598       384 8         Services       2 872 917       3 655 7         Software/licence contracts       278 476       327 3         Rentals**       37 484       7 9         Total       3 511 475       4 375 8         Timing of revenue recognition       601 074       542 9         Goods or services transferred to customers:       601 074       542 9         - at a point in time       601 074       3 833 3         Total       3 511 475       4 375 8         Continuing operations       2 979 854       3 515 9   | Total (%)                                   | 100                              | 100  |
| Services       2 872 917       3 655 7         Software/licence contracts       278 476       327 3         Rentals**       37 484       7 9         Total       3 511 475       4 375 8         Timing of revenue recognition       601 074       542 9         Goods or services transferred to customers:       601 074       542 9         - at a point in time       2 910 401       3 833 3         Total       3 511 475       4 375 8         Continuing operations       2 979 854       3 515 9  | Major revenue types                         |                                  |  |
| Software/licence contracts       278 476       327 37         Rentals**       37 484       7 9         Total       3 511 475       4 375 8         Timing of revenue recognition       600 or services transferred to customers: <ul> <li>- at a point in time</li> <li>- over time</li> <li>2 910 401</li> <li>3 833 3</li> </ul> Total     3 511 475     4 375 8         Continuing operations       2 979 854       3 515 9   | Hardware sales                              | 322 598                          | 384 828  |
| Rentals**         37 484         7 9           Total         3 511 475         4 375 8           Timing of revenue recognition         600 074         542 9           goods or services transferred to customers:         601 074         542 9           e over time         2 910 401         3 833 3           Total         3 511 475         4 375 8           Continuing operations         2 979 854         3 515 9   | Services                                    | 2 872 917                        | 3 655 788  |
| Total         3 511 475         4 375 8           Timing of revenue recognition         600 074         542 9           — at a point in time         601 074         542 9           — over time         2 910 401         3 833 3           Total         3 511 475         4 375 8           Continuing operations         2 979 854         3 515 9   | Software/licence contracts                  | 278 476                          | 327 306  |
| Timing of revenue recognition         Goods or services transferred to customers:           - at a point in time         601 074         542 5           - over time         2 910 401         3 833 3           Total         3 511 475         4 375 8           Continuing operations         2 979 854         3 515 9   | Rentals**                                   | 37 484                           | 7 956  |
| Goods or services transferred to customers:       601 074       542 5         - at a point in time       601 074       542 5         - over time       2 910 401       3 833 3         Total       3 511 475       4 375 8         Continuing operations       2 979 854       3 515 9   | Total                                       | 3 511 475                        | 4 375 878  |
| - at a point in time       601 074       542 5         - over time       2 910 401       3 833 3         Total       3 511 475       4 375 8         Continuing operations       2 979 854       3 515 9   | Timing of revenue recognition               |                                  |  |
| - over time       2 910 401       3 833 3         Total       3 511 475       4 375 8         Continuing operations       2 979 854       3 515 9  | Goods or services transferred to customers: |                                  |  |
| Total         3 511 475         4 375 8           Continuing operations         2 979 854         3 515 9  | - at a point in time                        | 601 074                          | 542 517  |
| Continuing operations 2 979 854 3 515 9  | - over time                                 | 2 910 401                        | 3 833 361  |
| - ,  | Total                                       | 3 511 475                        | 4 375 878  |
|  | Continuing operations                       | 2 979 854                        | 3 515 901  |
| Discontinued operations (note 10) 531 621 859 9  | Discontinued operations (note 10)           | 531 621                          | 859 977  |
| Total 3 511 475 4 375 8  | Total                                       | 3 511 475                        | 4 375 878  |

 <sup>\*</sup> Comparative figures previously reported have been amended to reflect continuing operations prevailing for the six months ended 31 January 2022.
 \*\* Rentals recognised are excluded from revenue from contracts with customers and accounted for under IFRS 16 Leases.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

8

| HEADLINE EARNINGS/(LOSS) PER SHARE  |   |  |
|---|---|--|
| Figures in Rand thousand  | Unaudited<br>for the<br>six months to<br>31 January<br>2022 | Unaudited<br>restated*<br>for the<br>six months to<br>31 January<br>2021 |
| Headline earnings/(loss) per share and diluted headline earnings/(loss) per share   |   |  |
| Headline earnings/(loss) from continuing operations (R'000)   | 39 055  | (112 400)  |
| Weighted average number of shares in issue ('000)   | 168 754   | 168 762  |
| Diluted weighted average number of shares in issue ('000)   | 176 344   | 168 762  |
| Headline earnings/(loss) per share from continuing operations (cents)   | 23  | (67)   |
| Diluted headline earnings/(loss) per share from continuing operations (cents)   | 22  | (67)   |
| Headline earnings/(loss) from continuing and discontinued operations (R'000)  | 68 753  | (61 395)   |
| Weighted average number of shares in issue ('000)   | 168 754   | 168 762  |
| Diluted weighted average number of shares in issue ('000)   | 176 344   | 168 762  |
| Headline earnings/(loss) per share from continuing and discontinued operations (cents)  | 41  | (36)   |
| Diluted headline earnings/(loss) per share from continuing and discontinued operations (cents)  | 39  | (36)   |
| Reconciliation between earnings, headline earnings and diluted headline earnings from continuing and discontinued operations Profit/(loss) attributable to owners of EOH Holdings Limited Adjusted for: | 21 139  | (140 690)  |
| Loss on disposal of property, plant and equipment   | 3 308   | 2 950  |
| Loss on sale of subsidiaries and equity-accounted investments   | 2 652   | 5 024  |
| IAS 36 Impairment of goodwill   | _   | 61 387   |
| IAS 36 Impairment of intangible assets and property, plant and equipment  | 619   | 1 058  |
| IFRS 5 Remeasurement to fair value less costs to sell   | 41 948  | 9 833  |
| Total tax effects on adjustments  | (914)   | (957)  |
| Total non-controlling interest effects on adjustments   | 1   | -  |
| Headline earnings/(loss) from continuing and discontinued operations  | 68 753  | (61 395)   |

<sup>\*</sup> Comparative figures previously reported have been amended to reflect continuing operations prevailing for the six months ended 31 January 2022.

<sup>#</sup> Refer to note 6 - Restatement of interim condensed consolidated financial statements.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

equipment

IAS 36 Impairment of goodwill

Total tax effect on adjustments

| HEADLINE EARNINGS/(LOSS) PER SHARE continued  |   |   |
|---|---|---|
| Figures in Rand thousand  | Unaudited<br>for the<br>six months to<br>31 January<br>2022 | Unaudited<br>restated*#<br>for the<br>six months to<br>31 January<br>2021 |
| Reconciliation between earnings, headline earnings and diluted headline earnings from continuing operations |   |   |
| Profit/(loss) attributable to owners of EOH Holdings Limited  | 21 139  | (140 690)   |
| Adjusted for discontinued operations (note 10)  | 17 780  | (28 346)  |
| Continuing profit/(loss) attributable to ordinary shareholders  | 38 919  | (169 036)   |
| Continuing operations adjustments:  |   |   |
| Loss on disposal of property, plant and equipment   | 3 309   | 2 430   |
| Profit on sale of subsidiaries and equity-accounted investments   | (2 897)   | (17 231)  |
| IAS 36 Impairment of intangible assets and property, plant and  |   |   |

#### NET FINANCIAL ASSET IMPAIRMENT REVERSALS/(LOSSES) 9

IFRS 5 Remeasurement to fair value less costs to sell

Headline earnings/(loss) from continuing operations

Impairment reversals/(losses) on financial assets recognised in profit or loss from continuing operations were as follows:

|   |               | Unaudited     |
|---|---------------|---------------|
|   | Unaudited     | restated*     |
|   | for the       | for the       |
|   | six months to | six months to |
|   | 31 January    | 31 January    |
| Figures in Rand thousand                                  | 2022          | 2021          |
| Impairment reversal/(loss) on trade and other receivables | 7 350         | (34 205)      |
| Impairment reversal/(loss) on other financial assets      | 69            | (45 963)      |
| Impairment loss on contract assets                        | (1 562)       | -             |
| Impairment loss on finance lease receivables              | (1 700)       | _             |
|   | 4 157         | (80 168)      |

Comparative figures previously reported have been amended to reflect continuing operations prevailing for the six months ended 31 January

1 058

61 387

9 833

(112 400)

(841)

646

(922)

39 055

<sup>\*</sup> Comparative figures previously reported have been amended to reflect continuing operations prevailing for the six months ended 31 January

<sup>#</sup> Refer to note 6 - Restatement of interim condensed consolidated financial statements.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

### 10 DISCONTINUED OPERATIONS

## Identification and classification of discontinued operations

There were a number of businesses that were approved for sale at 31 January 2022, and for which the sale is expected to be completed within 12 months from the reporting date, as well as businesses that were already sold during the current and previous reporting periods that have met the requirements to be presented as discontinued operations and have accordingly been presented as such.

Judgement was applied in determining whether a component is a discontinued operation by assessing whether it represents a separate major line of business or geographical area of operations or is part of a single plan to dispose of a separate major line of business or geographical area of operations.

The Group's intention to dispose of these non-core assets triggered an initial impairment assessment on the underlying assets at 31 July 2020, and these continue to be measured at fair value less costs to sell at 31 January 2022. The resulting impairment has been allocated to the identified disposal groups. Refer to note 14.

| Figures in Rand thousand                                       | Unaudited<br>for the<br>six months to<br>31 January<br>2022 | Unaudited<br>restated*#<br>for the<br>six months to<br>31 January<br>2021 |
|--|---|---|
| Revenue  | 531 621   | 859 977   |
| Cost of sales  | (344 083)   | (570 947)   |
| Gross profit   | 187 538   | 289 030   |
| Net financial asset impairment losses                          | (1 722)   | (9 270)   |
| Remeasurement to fair value less costs to sell                 | (41 948)  | -   |
| Loss on disposal   | (5 549)   | (22 255)  |
| Other operating expenses                                       | (133 583)   | (193 629)   |
| Operating profit   | 4 736   | 63 876  |
| Investment income  | 748   | 2 129   |
| Finance costs  | (3 510)   | (4 299)   |
| Profit before taxation   | 1 974   | 61 706  |
| Taxation   | (19 653)  | (32 540)  |
| (Loss)/profit for the period from discontinued operations      | (17 679)  | 29 166  |
| Attributable to:   |   |   |
| Owners of EOH Holdings Limited                                 | (17 780)  | 28 346  |
| Non-controlling interests                                      | 101   | 820   |
| (Loss)/earnings per share (cents)                              |   |   |
| (Loss)/earnings per share from discontinued operations         | (10)  | 17  |
| Diluted (loss)/earnings per share from discontinued operations | (10)  | 17  |
| Net cash flows in relation to discontinued operations:         |   |   |
| Net decrease in cash and cash equivalents**                    | (23 760)  | (261 375)   |
| Operating activities   | 25 010  | 30 096  |
| Investing activities   | (36 945)  | (276 624)   |
| Financing activities   | (11 825)  | (14 847)  |

<sup>\*</sup> Comparative figures previously reported have been amended to reflect continuing operations prevailing for the six months ended 31 January 2022.

Profit before taxation before including the loss on disposal and remeasurement to fair value less costs to sell was R49 million (2021: R84 million).

The profit after tax for the InfoSys companies was R22.821 million (2021: R26.291 million).

<sup>\*\*</sup> Comparative amounts have been disaggregated to show the cash flows related to discontinued operations from operating, investing and financing activities.

<sup>#</sup> Refer to note 6 - Restatement of interim condensed consolidated financial statements.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

#### 11 PROPERTY. PLANT. EQUIPMENT. RIGHT-OF-USE ASSETS AND INTANGIBLE ASSETS

The Group acquired property, plant, equipment and right-of-use assets at a value of R31 million (year ended 31 July 2021: R67 million) and intangible assets at a value of R27 million (year ended 31 July 2021: R79 million). The Group disposed of property, plant and equipment with a carrying value of R8.6 million (year ended 31 July 2021: R56 million) and intangible assets with a carrying value of R0.4 million (year ended 31 July 2021: R18 million).

An impairment charge of R0.2 million and R0.4 million (year ended 31 July 2021: R21 million and Rnil million) against property, plant, equipment and right-of-use assets and intangible assets respectively has been recognised during the period.

#### GOODWILL 12

| Figures in Rand thousand                    | Unaudited at<br>31 January<br>2022 | Audited at<br>31 July<br>2021 |
|---|------------------------------------|-------------------------------|
| Cost  | 3 101 392                          | 3 225 516                     |
| Accumulated impairments                     | (1 885 984)                        | (1 704 698)                   |
| Opening balance                             | 1 215 408                          | 1 520 818                     |
| Foreign currency translation                | 2 520                              | (6 688)                       |
| Disposals                                   | (57 329)                           | (117 436)                     |
| Impairments: discontinued operations        | (41 948)                           | (36 374)                      |
| Impairments: continuing operations          | -                                  | (144 912)                     |
| Closing balance before assets held for sale | 1 118 651                          | 1 215 408                     |
| Cost  | 3 046 583                          | 3 101 392                     |
| Accumulated impairments                     | (1 927 932)                        | (1 885 984)                   |
| Assets held for sale                        | (426 058)                          | (469 564)                     |
| Closing balance                             | 692 593                            | 745 844                       |

## Impairment of goodwill

During the six months ended 31 January 2022, the Group performed a review of goodwill impairments in certain cash-generating units ("CGUs"). Where impairment indicators were identified, the carrying amounts of the CGUs were compared to their respective recoverable amounts. These recoverable amounts were determined through value-in-use calculations, discounting estimated future cash flows using a pre-tax discount rate. Impairment tests on assets held for sale were based on their fair value less costs of disposal.

### IΡ

An impairment of goodwill amounting to R42 million was attributable to the Sybrin group as a result of its writedown to fair value less costs of disposal. The main driver for the Sybrin impairment was an estimation of a downward price adjustment due to the expectation that Sybrin's performance will fall short of the EBITDA targets as outlined in the Sybrin contingent pricing mechanism, as well as Sybrin's build-up of net asset value since the 2021 financial year end.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

### 13 INVENTORIES

| Figures in Rand thousand  | Unaudited at<br>31 January<br>2022 | Audited at<br>31 July<br>2021 |
|---|------------------------------------|-------------------------------|
| Finished goods  | 92 671                             | 95 853                        |
| Consumables   | 15 633                             | 5 289                         |
| Work in progress  | 36 876                             | 34 432                        |
|   | 145 180                            | 135 574                       |
| Provision for write-down of inventories to net realisable value               | (20 095)                           | (23 026)                      |
|   | 125 085                            | 112 548                       |
| Cost of goods sold during the period from continuing operations amounted to:* | 488 473                            | 917 454                       |

<sup>\*</sup> Comparative amount has been restated to disclose only cost of goods sold during the period from continuing operations representing inventories of the Group. This has not had an impact on equity nor on the statement of financial position of the Group.

Reversal of write-down of inventories of R1 million (year ended 31 July 2021: write-down of R7 million) to net realisable value were recognised (or were offset) against expenses during the period and included in costs of sales in the statement of profit or loss and other comprehensive income.

### 14 ASSETS HELD FOR SALE

The Group continued to explore opportunities for the sale of certain non-core assets, of which a few have been sold during the current financial period.

The Sybrin and InfoSys companies were classified as held for sale and discontinued operations in the 2021 financial year. At the reporting date, the Sybrin and InfoSys groups of companies continue to be held for sale subject to the fulfilment or waiver of a few suspensive conditions. The sale of both groups of companies are expected to be concluded before the end of the 2022 financial year. Refer to note 22 for further developments on these disposals subsequent to the reporting date.

There continues to be a number of businesses approved for sale and for which the sale is expected to be completed within 12 months from the reporting date. These businesses are classified as disposal groups held for sale and the assets and liabilities of these disposal groups have been presented as held for sale. Unforeseen delays, mostly due to compliance with suspensive conditions, outside the control of management have prevented the sale of certain businesses within 12 months from the prior year reporting date. These continue to be held for sale as both management and the prospective purchasers are committed to the sale transactions.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## **ASSETS HELD FOR SALE** continued

The major classes of assets and liabilities of the disposal groups, per reportable segment, classified as held for sale are as follows:

| Figures in Rand thousand  | iOCO     | NEXTEC   | IP#       | Unaudited at<br>31 January<br>2022 |
|---|----------|----------|-----------|------------------------------------|
| Assets  |          |          |           |                                    |
| Property, plant, equipment and right-of-use assets              | 42 691   | 3 111    | 50 774    | 96 576                             |
| Goodwill and intangible assets                                  | 32 402   | 35 926   | 691 620   | 759 948                            |
| Equity-accounted investments                                    | 5 979    | _        | _         | 5 979                              |
| Other financial assets  | -        | -        | 69        | 69                                 |
| Deferred taxation   | 10       | 5 248    | 6 503     | 11 761                             |
| Finance lease receivables                                       | 143      | _        | 7         | 150                                |
| Inventories   | 10 446   | _        | 1 601     | 12 047                             |
| Current taxation receivable                                     | 882      | 134      | 301       | 1 317                              |
| Trade and other receivables                                     | 78 458   | 2 531    | 191 461   | 272 450                            |
| Cash and cash equivalents                                       | 19 902   | 46 922   | 49 265    | 116 089                            |
| Assets held for sale  | 190 913  | 93 872   | 991 601   | 1 276 386                          |
| Liabilities   |          |          |           |                                    |
| Other financial liabilities                                     | (1 520)  | (1 102)  | (3 861)   | (6 483)                            |
| Lease liabilities   | -        | -        | (12 934)  | (12 934)                           |
| Deferred taxation   | -        | -        | (35 731)  | (35 731)                           |
| Current taxation payable  | -        | (1 968)  | (2 682)   | (4 650)                            |
| Trade and other payables  | (77 485) | (42 776) | (158 604) | (278 865)                          |
| Provisions  | -        | -        | (59 343)  | (59 343)                           |
| Liabilities directly associated with assets held                |          |          |           |                                    |
| for sale  | (79 005) | (45 846) | (273 155) | (398 006)                          |
| Net assets directly   | (1700)   | (40 040) | (210 200) | (370 0007                          |
| associated with the disposal groups                             | 111 908  | 48 026   | 718 446   | 878 380                            |
| Cumulative amounts recognised in other comprehensive income     |          |          |           |                                    |
| Foreign currency translation reserve                            | 4 411    | _        | 5 732     | 10 143                             |
| Impairment loss for write-down to fair value less costs to sell |          |          |           |                                    |
| Continuing operations – operating expenses                      | _        | _        | _         | _                                  |
| Discontinued operations (note 10)                               | _        | _        | 41 948    | 41 948                             |
|   | -        | _        | 41 948    | 41 948                             |

<sup>\*</sup> The net assets of the Sybrin companies is R310.387 million (Assets of R534.397 million and liabilities of R224.010 million) and the net assets of the InfoSys companies is R 408.059 million (Assets of R457.204 million and liabilities of R49.145 million).

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## 14 ASSETS HELD FOR SALE continued

| Figures in Rand thousand  | iOCO    | NEXTEC   | IP        | Audited at<br>31 July<br>2021 |
|---|---------|----------|-----------|-------------------------------|
| Assets  |         |          |           |                               |
| Property, plant, equipment                                      |         |          |           |                               |
| and right-of-use assets   | _       | 2 744    | 54 244    | 56 988                        |
| Goodwill and intangible   |         |          |           |                               |
| assets  | _       | 31 968   | 756 179   | 788 147                       |
| Equity-accounted investments                                    | 5 979   | _        | _         | 5 979                         |
| Other financial assets  | -       | _        | 60        | 60                            |
| Deferred taxation   | _       | 2 202    | 8 968     | 11 170                        |
| Inventories   | _       |          | 3 197     | 3 197                         |
| Current taxation receivable                                     | _       | _        | 2 822     | 2 822                         |
| Trade and other receivables                                     | -       | -        | 161 703   | 161 703                       |
| Cash and cash equivalents                                       | _       | 27 872   | 60 572    | 88 444                        |
| Assets held for sale  | 5 979   | 64 786   | 1 047 745 | 1 118 510                     |
| Liabilities   |         |          |           |                               |
| Other financial liabilities                                     | -       | (328)    | (5 121)   | (5 449)                       |
| Lease liabilities   | _       | _        | (17 008)  | (17 008)                      |
| Deferred taxation   | _       | _        | (32 441)  | (32 441)                      |
| Current taxation payable  | _       | (857)    | (4 842)   | (5 699)                       |
| Trade and other payables  | _       | (27 313) | (119 893) | (147 206)                     |
| Provisions  | -       | -        | (78 308)  | (78 308)                      |
| Liabilities directly  |         |          |           |                               |
| associated with assets held for sale                            | _       | (28 498) | (257 613) | (286 111)                     |
| Net assets directly   |         | (20 1707 | (201 020) | (200 111)                     |
| associated with the disposal                                    |         |          |           |                               |
| groups  | 5 979   | 36 288   | 790 132   | 832 399                       |
| Cumulative amounts recognised in other comprehensive income     |         |          |           |                               |
| Foreign currency translation                                    |         |          |           |                               |
| reserve   | (8 290) | _        | (65 884)  | (74 174)                      |
| Impairment loss for write-down to fair value less costs to sell |         |          |           |                               |
| Continuing operations - operating expenses                      | (1 280) | (8 553)  | -         | (9 833)                       |
| Discontinued operations   | -       | -        | (36 374)  | (36 374)                      |
|   | (1 280) | (8 553)  | (36 374)  | (46 207)                      |

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

#### 15 DISPOSAL OF SUBSIDIARIES AND EQUITY-ACCOUNTED INVESTMENTS

On 11 December 2018, the Group announced that opportunities would be explored for the sale of certain non-core assets to assist with its plan to deleverage and remove unnecessary complexity within the Group. In line with this strategy, the Group has disposed of certain investments in subsidiaries and an associate during the period.

| Figures in Rand thousand                | Treatment<br>before<br>disposal | Percentage<br>holding<br>disposed | Date of<br>disposal | Consideration received or receivable* | (Loss)/gain<br>on disposal |
|---|---------------------------------|-----------------------------------|---------------------|---------------------------------------|----------------------------|
| Entity disposed#                        |                                 |                                   |                     |                                       |                            |
| NEXTEC                                  |                                 |                                   |                     |                                       |                            |
| Change Logic CS<br>Proprietary Limited  | Associate                       | 40%                               | 1 August 2021       | 7 527                                 | (935)                      |
| Energy Solutions &<br>Analytics ("ESA") | Subsidiary                      | 100%                              | 1 August 2021       | 29 178                                | 3 657                      |
| IP                                      |                                 |                                   |                     |                                       |                            |
| Afiswitch<br>Proprietary Limited        | Subsidiary                      | 100%                              | 1 October 2021      | 43 530                                | (4 808)                    |
| Transaction costs                       |                                 |                                   |                     |                                       | (566)                      |
| Net loss on disposal                    | of subsidiaries and             | d equity-accou                    | nted investments    | 80 235                                | (2 652)                    |

Consideration reflected does not include extinguishment of debt on sale.

Effective 1 October 2021, the Group concluded the sale of 100% of the issued ordinary shares of Afiswitch Proprietary Limited for a consideration of R54 million. As part of the sale, R10 million of the consideration is contingent on either the buyers securing a renewal of Afiswitch's existing SAPS contract for a minimum period of 24 months or receiving the award of the SAPS tender within the next 24 months from the effective date of sale. The performance of this obligation is outside the influence of EOH. This deferred consideration has not been included in the determination of the loss on disposal of Afiswitch above.

## Reconciliation of cash received from disposal of businesses

| Figures in Rand thousand                                       | Unaudited at<br>31 January<br>2022 | Audited at<br>31 July<br>2021 |
|--|------------------------------------|-------------------------------|
| Opening balance  | 17 660                             | 82 052                        |
| Cash consideration received or receivable                      | 80 235                             | 363 336                       |
| Write-off of consideration receivable                          | (1 000)                            | _                             |
| Less: Amount outstanding at period end                         | (21 474)                           | (17 660)                      |
| Cash received from disposal of businesses                      | 75 421                             | 427 728                       |
| Less: Bank overdraft/(cash balances) disposed of               | 2 447                              | (214 792)                     |
| Cash receipt from disposal of businesses, net of cash given up | 77 868                             | 212 936                       |

Energy Solution's & Analytics and Change Logic CS Proprietary Limited are shown within continuing operations of the Group while Afiswitch Proprietary Limited is included within discontinued operations in note 10.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

#### DISPOSAL OF SUBSIDIARIES AND EQUITY-ACCOUNTED INVESTMENTS continued 15

The carrying amount of major classes of assets and liabilities, associated with subsidiaries and equity-accounted investments disposed of during the current period, are as follows:

| Figures in Rand thousand                           | Notes | Unaudited at<br>31 January<br>2022 | Audited at<br>31 July<br>2021 |
|--|-------|------------------------------------|-------------------------------|
| Assets   |       |                                    |                               |
| Property, plant, equipment and right-of-use assets |       | 2 853                              | 181 670                       |
| Goodwill and intangible assets                     |       | 64 124                             | 174 290                       |
| Equity-accounted investments                       |       | 8 461                              | 4 000                         |
| Other financial assets                             |       | 4 433                              | 19 352                        |
| Deferred taxation                                  |       | _                                  | 17 637                        |
| Inventories  |       | 1 013                              | 26 737                        |
| Current taxation receivable                        |       | 1 395                              | -                             |
| Trade and other receivables                        |       | 24 060                             | 365 910                       |
| Cash and cash equivalents                          |       | _                                  | 214 792                       |
| Liabilities  |       |                                    |                               |
| Other financial liabilities                        | 17    | _                                  | (64 962)                      |
| Bank overdraft                                     |       | (2 447)                            | -                             |
| Lease liabilities                                  |       | (204)                              | (52 028)                      |
| Deferred taxation                                  |       | (382)                              | -                             |
| Current taxation payable                           |       | (3 756)                            | (481 076)                     |
| Trade and other payables                           |       | (17 317)                           | (22 171)                      |

#### 16 STATED CAPITAL

| Figures in Rand thousand | Unaudited at<br>31 January<br>2022 | Audited at<br>31 July<br>2021 |
|--------------------------|------------------------------------|-------------------------------|
| Stated capital           |                                    |                               |
| Opening balance          | 4 217 285                          | 4 217 285                     |
|                          | 4 217 285                          | 4 217 285                     |

## Authorised

500 000 000 ordinary shares of no par value

40 000 000 EOH A shares of no par value

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

#### 16 STATED CAPITAL continued

| Figures in Rand thousand   | Unaudited at<br>31 January<br>2022 | Audited at<br>31 July<br>2021 |
|--|------------------------------------|-------------------------------|
| Issued   |                                    |                               |
| Reconciliation of the number of shares in issue                  |                                    |                               |
| Opening balance  | 176 545                            | 176 545                       |
| Shares in issue at the end of the period                         | 176 545                            | 176 545                       |
| Less:  |                                    |                               |
| Treasury shares held in the Group share incentive schemes        | (2 341)                            | (2 341)                       |
| Treasury shares held by wholly owned subsidiaries of the Company | (5 446)                            | (5 446)                       |
|  | 168 758                            | 168 758                       |
| EOH A shares of no par value                                     |                                    |                               |
| Reconciliation of the number of shares in issue                  |                                    |                               |
| Opening balance*   | 40 000                             | 40 000                        |
| Closing balance  | 40 000                             | 40 000                        |

<sup>\*</sup> The Lebashe transaction was approved by shareholders on 18 September 2018 and effectively implemented on 1 October 2018. Since the date of approval Lebashe has:

The A shares rank equal to an EOH ordinary share in respect of voting rights and each EOH A share will receive cash dividends in an amount equal to the value of 15% of dividends paid by EOH to ordinary shareholders. The remaining 85% of the dividend value will be accrued and redeemed through the redemption of the A shares. Despite the variability in the number of EOH ordinary shares that will be issued, the obligation to Lebashe is treated as an equity transaction as the settlement will be undertaken in ordinary shares and the transaction is therefore within the scope of IFRS 2.

## Unissued

323 455 039 (year ended 31 July 2021: 323 455 039) unissued ordinary shares.

<sup>•</sup> invested R750 million in three tranches in EOH ordinary shares based on a 30-day VWAP at a 10% discount for an average share price of R33.59; and

<sup>·</sup> received 40 million unlisted EOH A shares which will be redeemed in five years on 1 October 2023 through an ordinary

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## 17 OTHER FINANCIAL LIABILITIES

| Figures in Rand thousand   | Unaudited at<br>31 January<br>2022 | Audited at<br>31 July<br>2021 |
|--|------------------------------------|-------------------------------|
| Interest-bearing liabilities   | 2 186 817                          | 2 568 834                     |
| Interest-bearing bank loans secured through security SPV                         | 2 062 398                          | 2 061 321                     |
| Bank overdrafts drawn down   | -                                  | 387 665                       |
| Project finance loan*  | 120 145                            | 114 902                       |
| Unsecured interest-bearing bank loans  | 4 274                              | 3 185                         |
| Interest-bearing bank loans secured by fixed property                            | _                                  | 1 761                         |
| Non-interest-bearing liabilities   | 188                                | 4 138                         |
| Vendors for acquisition  | 188                                | 4 138                         |
| Liabilities directly associated with assets held for sale (note 14)              | (6 483)                            | (5 449)                       |
|  | 2 180 522                          | 2 567 523                     |
| Non-current financial liabilities  | _                                  |                               |
| Current financial liabilities  | 2 180 522                          | 2 567 523                     |
|  | 2 180 522                          | 2 567 523                     |
| Reconciliation of other financial liabilities                                    |                                    |                               |
| Balance at the beginning of the period   | 2 572 972                          | 2 783 218                     |
| Bank overdrafts (repaid)/drawn down  | (387 665)                          | 272 412                       |
| Proceeds from other financial liabilities  | -                                  | 52 387                        |
| Repayment of other financial liabilities   | -                                  | (512 864)                     |
| Repayment of vendors for acquisitions  | (3 950)                            | (14 494)                      |
| Disposal of subsidiaries (note 15)   | -                                  | (64 962)                      |
| Net changes in fair value of vendors for acquisition                             | -                                  | 10 864                        |
| Interest accrued on other financial liabilities                                  | 86 860                             | 179 540                       |
| Interest repaid on other financial liabilities                                   | (80 540)                           | (191 533)                     |
| Movement in capitalised debt restructuring fee                                   | -                                  | 51 028                        |
| Other non-cash items   | (672)                              | 7 376                         |
| Closing balance before liabilities directly associated with assets held for sale | 2 187 005                          | 2 572 972                     |
| Liabilities directly associated with assets held for sale (note 14)              | (6 483)                            | (5 449)                       |
| ,  | 2 180 522                          | 2 567 523                     |
| Financial instruments  |                                    |                               |
| Measured at amortised cost   | 2 180 334                          | 2 563 385                     |
| Financial liabilities carried at fair value through profit or loss               | 188                                | 4 138                         |
|  | 2 180 522                          | 2 567 523                     |
| Vendors for acquisition  |                                    |                               |
| Current financial liabilities  | 188                                | 4 138                         |
|  | 188                                | 4 138                         |

<sup>\*</sup> Ring-fenced debt.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

#### 17 **OTHER FINANCIAL LIABILITIES** continued

Interest-bearing bank loans are secured through a Security SPV which require that all the South African wholly owned subsidiaries of the Group provide a pledge and cession of:

- all shares in, and claims on loan account against, any member of the Group incorporated in South Africa:
- · cash:
- · cash equivalents;
- · bank accounts:
- · investments:
- · claims:
- · disposal proceeds;
- · any other amounts, of any nature whatsoever, now or from time to time in the future owing to that obligor by any third person arising out of any cause of action whatsoever, including, without limitation, all amounts owing or becoming payable to that obligor by any of its debtors; and
- · related rights.

South African wholly owned subsidiaries contributing more than 80% of the Group's adjusted EBITDA is pledged as required above and the process of providing the security is ongoing.

The interest-bearing bank loans secured through Security SPV comprises:

- · an amortising facility at an interest rate of three-month Johannesburg Interbank Average Rate ("JIBAR") + 265 basis points;
- revolving credit facility at an interest rate of three-month JIBAR + 220 basis points;
- a bullet facility at an interest rate of three-month JIBAR + 285 basis points; and
- a dematerialised note at an interest rate of three-month JIBAR + 240 basis points.

From 1 April 2019, the secured lenders have charged an additional 250 basis points of default interest on top of the above fully drawn facilities. The penalty interest was reduced to 170 basis points with effect from 1 September 2020.

The three-month JIBAR referred to above is reset quarterly.

Refer to note 22 for subsequent events on the above loans.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## 18 FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy at 31 January 2022:

|                             | Carrying amount      |                |           |               |           | Fair value |         |         |       |
|-----------------------------|----------------------|----------------|-----------|---------------|-----------|------------|---------|---------|-------|
| Figures in Rand thousand    | Mandatorily at FVTPL | Amortised cost | Total     | Held for sale | Balance   | Level 1    | Level 2 | Level 3 | Total |
| Financial assets            |                      |                |           |               |           |            |         |         |       |
| Cash and cash equivalents   | -                    | 540 065        | 540 065   | (116 090)     | 423 975   | -          | -       | -       | -     |
| Trade and other receivables | -                    | 1 241 207      | 1 241 207 | (213 009)     | 1 028 198 | -          | -       | -       | -     |
| Finance lease receivables   | -                    | 97 086         | 97 086    | (150)         | 96 936    | -          | -       | -       | -     |
| Other financial assets      | -                    | 89 312         | 89 312    | (69)          | 89 243    | -          | -       | -       | -     |
| Financial liabilities       |                      |                |           |               |           |            |         |         |       |
| Trade and other payables    | -                    | 384 809        | 384 809   | (90 265)      | 294 544   | -          | -       | -       | -     |
| Lease liabilities           | -                    | 132 116        | 132 116   | (12 934)      | 119 182   | -          | -       | -       | -     |
| Other financial liabilities | 188                  | 2 186 817      | 2 187 005 | (6 483)       | 2 180 522 | -          | -       | 188     | 188   |

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy at 31 July 2021:

| Figures in Rand thousand    |                         | Carrying amount |           |               |           | Fair value |         |         |       |
|-----------------------------|-------------------------|-----------------|-----------|---------------|-----------|------------|---------|---------|-------|
|                             | Mandatorily<br>at FVTPL | Amortised cost  | Total     | Held for sale | Balance   | Level 1    | Level 2 | Level 3 | Total |
| Financial assets            |                         |                 |           |               |           |            |         |         |       |
| Cash and cash equivalents   | -                       | 913 346         | 913 346   | (88 444)      | 824 902   | -          | -       | -       | -     |
| Trade and other receivables | -                       | 1 382 196       | 1 382 196 | (130 416)     | 1 251 780 | -          | -       | -       | -     |
| Finance lease receivables   | -                       | 109 329         | 109 329   | -             | 109 329   | -          | -       | -       | -     |
| Other financial assets      | -                       | 11 118          | 11 118    | (60)          | 11 058    | -          | -       | -       | -     |
| Financial liabilities       |                         |                 |           |               |           |            |         |         |       |
| Trade and other payables    | -                       | 412 169         | 412 169   | (33 456)      | 378 713   | -          | -       | -       | -     |
| Lease liabilities           | -                       | 180 318         | 180 318   | (17 008)      | 163 310   | -          | -       | -       | -     |
| Other financial liabilities | 4 138                   | 2 568 834       | 2 572 972 | (5 449)       | 2 567 523 | -          | -       | 4 138   | 4 138 |

The Group does not have any financial instruments that are subject to offsetting.

All cash and cash-equivalents, short-term receivables and short-term payables carrying amounts approximate their fair values due to their short-term nature.

Other financial liabilities carrying amounts approximate their fair values due to the nature and contractual terms of the instruments.

There have been no transfers between levels of the fair value hierarchy.

## Financial liabilities at fair value through profit or loss

Financial liabilities measured at fair value through profit or loss, in terms of the hierarchy, are classified as level 3 as the valuation techniques used are based on unobservable inputs for the liability.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

#### FINANCIAL ASSETS AND FINANCIAL LIABILITIES continued 18 Vendors for acquisition

The balance in respect of vendors for acquisition relates to the contingent consideration where business combinations are subject to profit warranties. The profit warranties allow for a defined adjusted value to the consideration payable in the event that the warranted profit after tax is not achieved, or in the event that it is exceeded, an agreed sharing in the surplus. The fair value of the contingent arrangement is initially estimated by applying the income approach, assuming that the relevant profit warrant will be achieved. Subsequent measurement uses the income approach to calculate the present value of the expected settlement payment using the latest approved budgeted results and reasonable growth rates for the remainder of the relevant warranty periods taking into account any specific circumstances.

Profit warrant periods normally extend over a 24-month period.

Upwardly revised performance expectations would result in an increase in the related liability, limited to the terms of the applicable purchase agreement.

Fair values have been determined using discounted cash flows. Unobservable inputs include budgeted results based on margins, discount rates and revenue growth rates historically achieved by the various segments. The applicable discount rate is 7% (year ended 31 July 2021: 7%), discounting cash flows over a two-year period. Changing such inputs to reflect reasonably possible alternative assumptions does not significantly change the fair value of the vendors for acquisition liability.

The EOH Group has an established control framework with respect to the measurement of fair values. This includes a valuation team that reports directly to the Group CFO who oversees all significant fair value measurements.

## Vendors for acquisition reconciliation

| Figures in Rand thousand               | Unaudited at<br>31 January<br>2022 | Audited at<br>31 July<br>2021 |
|--|------------------------------------|-------------------------------|
| Balance at the beginning of the period | 4 138                              | 44 043                        |
| Disposals                              | -                                  | (36 275)                      |
| Paid to vendors                        | (3 950)                            | (14 494)                      |
| Net changes in fair value              | -                                  | 10 864                        |
| Balance at the end of the period       | 188                                | 4 138                         |

## Non-recurring fair value measurements

Disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. The fair values are determined based on sales agreements that are in place for each of the disposal groups that are held for sale. The total of such fair values is R954 million (year ended 31 July 2021: R834 million). These fair values are categorised as level 3, based on inputs used.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## 19 CASH GENERATED FROM OPERATIONS

| Figures in Rand thousand   | Unaudited<br>for the<br>six months to<br>31 January<br>2022 | Unaudited<br>restated*<br>for the<br>six months to<br>31 January<br>2021 |
|--|---|--|
| Profit/(loss) before taxation from:  | 71 677  | (55 978)   |
| Continuing operations  | 69 703  | (117 684)  |
| Discontinued operations  | 1 974   | 61 706   |
| Adjustments for:   |   |  |
| Depreciation and amortisation  | 114 699   | 155 226  |
| Impairment of assets   | 42 567  | 72 278   |
| Loss on disposal of subsidiaries, equity-accounted investments and property, plant and equipment | 5 960   | 7 974  |
| Changes in fair value of vendors for acquisition   | _   | 10 864   |
| Share of equity-accounted profits  | _   | (1 552)  |
| Share-based payments expense   | 9 139   | 23 930   |
| Net finance costs  | 95 445  | 155 369  |
| Net financial asset impairment (reversals)/losses  | (2 435)   | 89 438   |
| Inventory write-off (reversal)/impairment  | (1 137)   | 2 120  |
| Write-off of historical trade balances   | (13 127)  | _  |
| Provisions   | (6 930)   | (241 873)  |
| Foreign exchange gains   | (4 199)   | (4 477)  |
| Other non-cash items   | 8 582   | 3 238  |
| Cash generated before changes in working capital   | 320 241   | 216 557  |
| Working capital changes net of effects of disposal of subsidiaries                               | (62 630)  | (190 604)  |
| Increase in inventories  | (21 263)  | (12 205)   |
| Decrease/(increase) in trade and other receivables   | 11 703  | (66 618)   |
| Decrease in trade and other payables   | (53 070)  | (111 781)  |
| Cash generated from operations   | 257 611   | 25 953   |

<sup>\*</sup> Refer to note 6 - Restatement of interim condensed consolidated financial statements.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

#### 20 RELATED PARTIES

| Figures in Rand thousand  | Unaudited at<br>31 January<br>2022 | Audited at<br>31 July<br>2021 |
|---|------------------------------------|-------------------------------|
| Transactions with associates  |                                    |                               |
| Sales of products and services  | _                                  | 29                            |
| Purchases of products and services  | 1 603                              | 2 792                         |
| Balances arising from sales/purchases of goods and services with associates |                                    |                               |
| Trade receivable balances with related parties                              | -                                  | 46                            |
| Trade payable balances with related parties                                 | 1 157                              | 471                           |
| Loans receivable from joint ventures  | _                                  | =                             |
| - Gross loans receivable from joint ventures                                | 51 564                             | 51 564                        |
| Allowances for expected credit losses on loans to joint ventures            | (51 564)                           | (51 564)                      |
| Transactions between Group companies (subsidiaries)                         |                                    |                               |
| Sale of products and services   | 725 467                            | 1 610 641                     |
| Purchases of products and services  | 446 752                            | 1 099 800                     |
| Operating expenses  | 278 715                            | 566 151                       |
| Outstanding loan balances   |                                    |                               |
| Loans from EOH Holdings Limited to subsidiaries                             | 2 584 847                          | 2 511 277                     |
| Loans to EOH Holdings Limited from subsidiaries                             | 247 185                            | 370 619                       |

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

## 21 CONTINGENCIES AND COMMITMENTS

## Parent Company Guarantees

EOH issued parent company guarantees ("PCGs") during May 2019, as required by a client for a wholly owned subsidiary, PiA Solar SA Proprietary Limited ("PiA"). The guarantees provided are for a number of years during both construction and after handover, including an operation warranty guarantee, which by nature could (in the event of underperformance by PiA) compel EOH to either ensure physical performance or settle such underperformance in cash terms. While PiA had undergone some operational challenges as a result of several factors, including COVID-19, EOH has intervened in order to minimise the potential impact of these PCGs. The projects subject to these PCGs are now substantially complete and PiA is engaging with the customer in respect of the handover of the last project. As at the reporting date, exposure in respect of certain guarantees had reduced by approximately 30%. EOH thus believes that the risk presented by the PCGs, albeit still in existence, is and will be mitigated pursuant to the handover.

## Litigation

EOH and its subsidiaries are involved in various litigation matters arising in the ordinary course of business, none of which are considered material on an individual basis or in aggregate. Management has no reason to believe that the disposition of these matters will have a materially adverse effect on the consolidated financial position, financial results or cash flows of EOH.

## Uncertain indirect tax exposure

The Group has an ongoing tax dispute dating back to 2012 related to a PAYE dispute in one of its staff outsourcing businesses. At 31 January 2022, the Group had provided for R267 million on the PAYE liability assessed and potential future assessments and is in ongoing discussions with SARS, regarding the potential settlement of this matter, in line with the requirements of the Tax Administration Act. Should the settlement discussions not be successful, the Group remains confident that it has a strong legal case to contest the remaining exposure, based on internal and external legal and technical advice obtained. A total of R76 million of the R267 million provision was repaid up to 31 January 2022.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

#### **CONTINGENCIES AND COMMITMENTS** continued 21

## ENSafrica assessment into contracts associated with suspicious activities

An assessment was undertaken in relation to contracts flagged by ENSafrica as being associated with suspicious activities, for purposes of determining the likelihood of a claim/s being raised against EOHMthombo in relation to the contracts in question. The total contingent exposure identified in consequence of the results of that assessment is R48 million.

The assessments which resulted in a claim being regarded as likely and where a contingent liability was identified, were in relation to the following contracts:

• Amathole District Municipality ("ADM") - SAP Implementation Contracts: there are disputes raised by ADM as to deliverables and sums payable to EOH under this contract. However, EOH maintains that it has performed substantially on the contract.

Deloitte prepared a forensic report on the instruction of National Treasury (10 October 2019). The National Treasury issued an intervention and close-out report (27 February 2020). ADM did not accept the findings of the intervention and close-out report (27 February 2020). However, no further steps have yet been taken by ADM. In the event of a successful challenge to the validity of the contract, EOH would be entitled to just and equitable relief and would never be exposed for the full value of the contract.

- USAASA SAP Implementation: In early 2021, National Treasury investigated the procurement of the SAP implementation-services by USAASA from EOH. There is a risk that there may be a finding of impropriety in the contract. This contract came to a natural conclusion at the end of 2017, with EOH having performed and with no claims or complaints having arisen since. In the event of a successful challenge to the validity of this contract, EOH, having performed under the contract, would be entitled to motivate a just and equitable remedy. It would be unlikely and certainly contrary to the principles of just and equitable relief, that EOH would have to "refund" USAASA.
- Department of Water and Sanitation These historic contracts are currently under investigation with the Special Investigations Unit ("SIU"), who are investigating whether there was an improper conduct in the award of the contract to EOH, and/or whether EOH had actually delivered on their contractual obligations. EOH is collaborating with the SIU on its investigation and, if any historic improper conduct has been identified or undue benefit gained by EOH, EOH will embark on a negotiation with the SIU to conclude a settlement on similar terms to that of EOH's settlement with the SUI in relation to the Department of Defence.
- Department of Home Affairs ABIS (Biometric): At 31 March 2021 this contract had been assigned to a third party. An arbitration process relating to the delay of the project is underway in order to finalise claims from both parties' sides. XON brought an application to set aside the award of the contract to EOH and the assignment to the third party, which application has been postponed indefinitely.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

# 22 EVENTS AFTER REPORTING DATE Deleveraging

A detailed action plan for deleveraging the Group to a sustainable level and resolving the "fit-for-purpose" cost structure was developed by the Group and its lenders and committed to in October 2019, revised in April 2020, November 2020 and October 2021. Since its announcement in October 2019, the plan has been largely executed against and the Board reasonably believes it can continue to be implemented going forward in order to deleverage the Group and achieve its optimal capital structure.

Subsequent to 31 January 2022, the Group has repaid R360 million to lenders, largely from the proceeds relating to the disposal of Sybrin. The Group has also completed the execution of the amended and restated CTA, together with all related security and other deal documentation. All conditions precedent were met on 1 April 2022, together with the implementation of the approved group restructure as required in terms of the CTA.

The new terms of the CTA outline the following deleveraging plan:

- 1. A R500 million three-year bullet facility;
- 2. R1.2 billion bridge facility repayable on 1 April 2023;
- 3. Disposal of the InfoSys Group; and
- 4. Optimisation of the overall capital structure of the Group.

The refinancing of the existing debt package provides the Group with greater certainty with respect to the overall debt outstanding and provides a more stable platform for the optimisation of the capital structure.

## Disposal of Triclinium Clinical Development Proprietary Limited

Effective 1 February 2022, the Group closed a sale of business agreement to dispose of the business of Triclinium Clinical Development Proprietary Limited. The final purchase consideration is expected to be between R55 million and R60 million, dependent on cession of certain customer contracts over an earn-out period of 90 days from the closing date.

## Disposal of Hymax Talking Solutions Proprietary Limited

Effective 1 March 2022, the Group concluded the sale of 100% of the issued ordinary shares of Hymax Talking Solutions for a consideration of R0.7 million.

FOR THE SIX MONTHS ENDED 31 JANUARY 2022

#### **EVENTS AFTER REPORTING DATE** continued 22 Disposal of InfoSys

The Group entered into a share purchase agreement ("SPA") on 10 March 2022 to dispose of 100% of the issued shares of Hoonar Tekwurks Consulting South Africa Proprietary Limited, Managed Integrity Evaluation Proprietary Limited, Xpert Decision Systems Proprietary Limited and Zenaptix Proprietary Limited (together "Information Services" or "InfoSys"). The cash consideration payable by the purchaser to the Group on the closing date will be calculated with reference to an enterprise value of R445 million and shall be an amount equal to the base purchase price of R417 million adjusted for final net debt and working capital benchmarks, certain once-off items and locked box adjustments as at 31 July 2021 ("the Locked Box Date"). Interest will accrue on the cash consideration from the Locked Box Date up to (and including) the closing date. The transaction is subject to the fulfilment or waiver, as the case may be, of the suspensive conditions contained in the SPA, which include, inter alia, the shareholders of EOH approving the ordinary resolution as required in terms of the JSE Limited Listings Requirements to approve the transaction.

## Disposal of Sybrin

Pursuant to entering a sale agreement for 100% of the issued ordinary shares of the Sybrin Group of companies, which comprise two holding companies, Sybrin Limited and Sybrin Systems Proprietary Limited and their respective subsidiaries ("Sybrin"), the transaction was closed on 31 March 2022. The cash consideration amounts to up to R334 million (R50 million of which was contingent on Sybrin's performance to EBITDA targets). R277 million was received on 31 March 2022. The final consideration is still subject to the finalisation of the completion accounts adjustments, which include adjustments for net debt and net working capital. This is expected to be finalised within 60 days of closing.

The remaining R55 million of the SARS VAT VDP liability was settled on 28 February 2022.

## Disposal of Network Solutions and Hymax

On 6 April 2022, the Group concluded agreements to dispose of its Network Solutions business ("EOH-NS"), as well as Hymax (SA) Proprietary Limited ("Hymax"), both of which currently operate under the iOCO segment, for a consideration of R144.9 million. The purchase consideration will be settled as an upfront payment of R115.9 million, payable on the closing date and the remaining balance being held in an interest-bearing escrow account for a period of 12 months. The transaction is subject to the fulfilment or waiver, as the case may be, of the suspensive conditions detailed in both sale agreements, including the unconditional approval from the Competition Authorities.

The above transactions are in line with EOH's stated strategic intent of selling non-core assets as it seeks to right-size the Group and deleverage its balance sheet. The cash consideration received by EOH will primarily be utilised to reduce debt with the remainder being utilised for the working capital requirements of the Group.

### Change in tax rate

During the February 2022 Budget Speech, the South African Finance Minister announced a decrease in the corporate income tax rate from 28% to 27%, which will apply to companies with years of assessment ending on or after 31 March 2023.

## CORPORATE INFORMATION

## **EOH HOLDINGS LIMITED**

Incorporated in the Republic of South Africa Registration number: 1998/014669/06

JSE share code: EOH ISIN code: ZAE000071072

(EOH or the Company or the Group)

## DIRECTORATE

## Non-executive

Andrew Mthembu (Chairman)

Andrew Marshall Bharti Harie Jabu Moleketi\* Jesmane Boggenpoel Mike Bosman

Nosipho Molope Sipho Ngidi

\*Non-independent, non-executive director

### Executive

Stephen van Coller (Group Chief Executive Officer) Megan Pydigadu (Group Chief Financial Officer) Fatima Newman (Group Chief Risk Officer)

## COMPANY SECRETARY

Thiroshnee Naidoo

## **REGISTERED ADDRESS**

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### **SPONSOR**

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